

061027 pchade



S F B S



**ANNUAL REPORT 2006**

**RAISING THE AFRICAN STANDARD**

# OUR MISSION

**To offer value-added standardisation services on an ethical and principled basis that uplift the African standard and empower South African industry to compete vigorously towards increased market access.**

**In so doing SABS contributes to the economic growth of South Africa and Africa as a whole within a framework that protects consumers and the environment by promoting uncompromised quality of products and services.**

**SABS**

# SABS HIGHLIGHTS [1]

- **Restructured into 7 Business Clusters**
- **30% improvement in the number of days to complete a standard – 884 standards passed**
- **SANS 3000-1 – Railway Safety Management Regulations**
- **Establishing a laboratory to test bio-diesel & bio-ethanol in accordance with SANS 1935**
- **Upgraded its seatbelt testing facilities to be one of the most modern facilities in the world**
- **The publication of SANS 10399, Quality Management Systems for Bus Operators, resulted in the introduction of a certification scheme for bus operators**

**SABS**

# SABS HIGHLIGHTS [2]

- Established new operations at Saldanha where iron ore is sampled & analysed
- Restrictions imposed on the sale of short mass batches of bread
- Making wick paraffin stoves safer with a comprehensive revision of SANS 1906, the standard for non-pressure paraffin stoves & heaters
- Started with energy labeling of appliances
- Surveillance of the market resulted in the pro-active discovery of defective cans at fish canning factories
- SMME Development 21 certified, 135 trained, 99 supported for product testing

SABS

# **SABS HIGHLIGHTS [3]**

- **Refurbished laboratories in 6 high schools in Sekhukhune & Kgalagadi at at cost of R846 000**
- **R7,1m invested in staff development – 18% increase from previous year**
- **Trained 52 peer educators who are conducting HIV/AIDS awareness programmes**
- **Hosted the 69<sup>th</sup> General Assembly of the International Electrotechnical Commission in Cape Town – 1497 delegates present**
- **Member of staff elected as Vice President of the OIML**

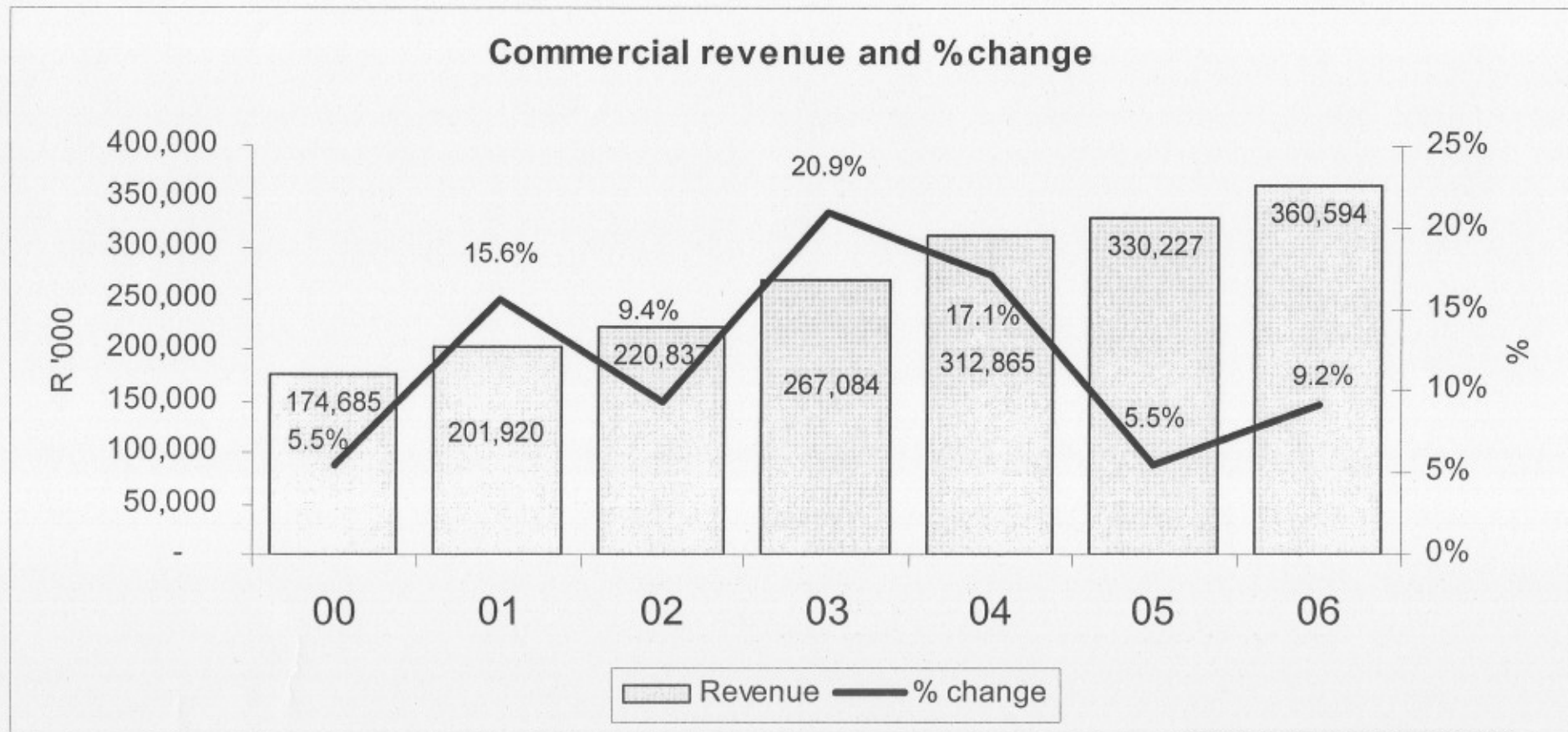
**SABS**

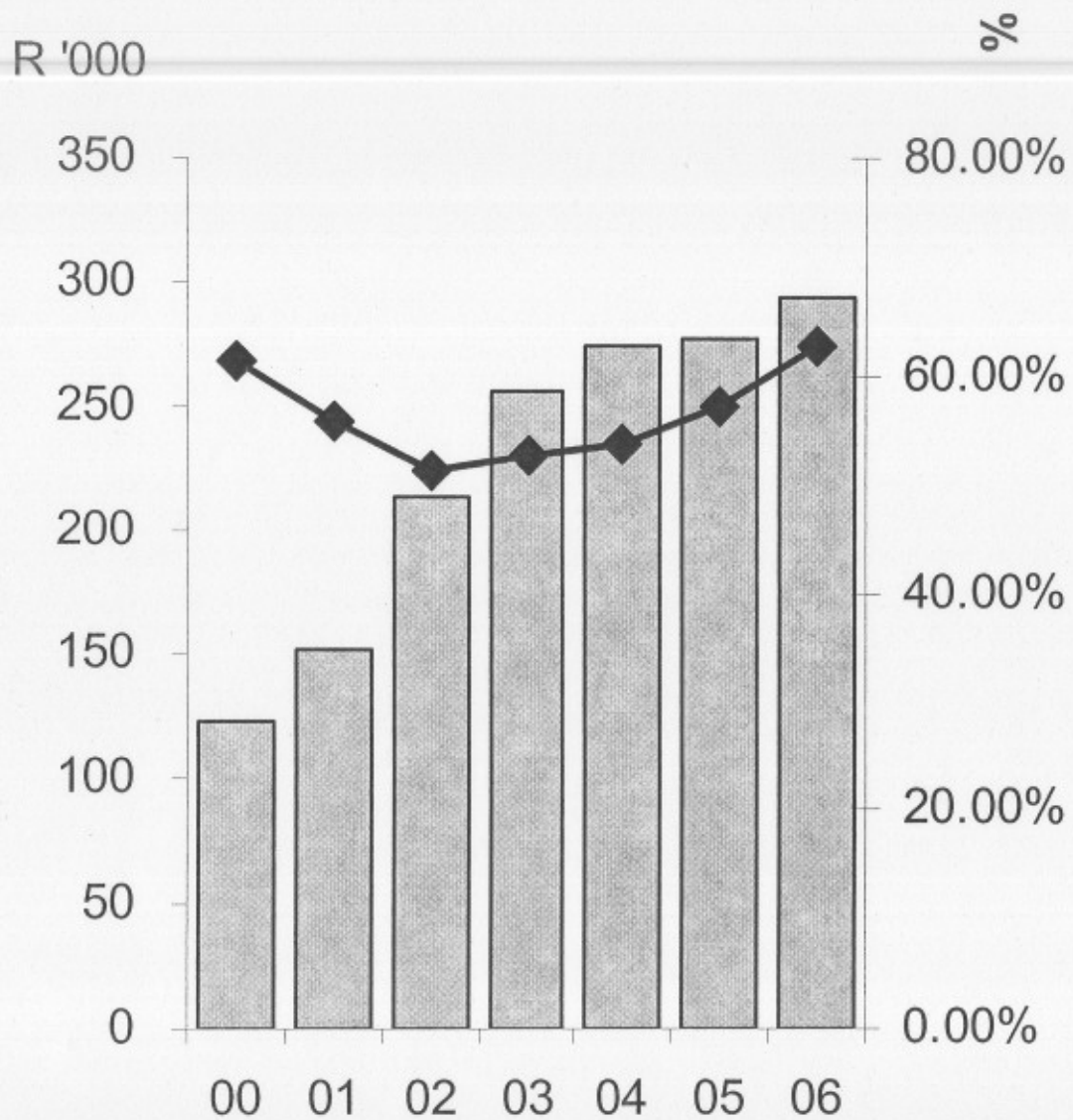
# SABS HIGHLIGHTS [4]

- **Provided technical training to standards bodies in DRC, Ethiopia, Kenya, Zimbabwe, Tanzania and Botswana**
- **Operates water – check in over 100 laboratories throughout Africa**

# FINANCIAL HIGHLIGHTS

**9%**  
*growth* in Commercial revenue





Revenue per employee  
 ◆ Remuneration % of total expenditure

**6%**  
*increase in*  
**revenue per**  
**employee**  
**performance**

S F B S



# FINANCIAL HIGHLIGHTS

	<b>2006</b>	<b>2005</b>	<b>%</b>
	<b>R'000</b>	<b>R'000</b>	<b>CHANGE</b>
Revenue - Commercial	360,594	330,227	9
Core Funding	96,754	97,075	0
Operation Profit	24,603	23,814	3
Total assets employed	412,381	375,187	10
Cash flow from operating Activities	33,472	48,172	-31
Capital Expenditure	30,651	12,741	141

S F B S

# FINANCIAL HIGHLIGHTS

	2006	2005
Return on net assets employed (%)	8.3%	9.8%
Operating margin (%)	6.8%	7.2%
Revenue / employee (Rands)	293,883	277,735

## Promoting broader participation, equity and redress in the economy

### 1. Supporting of National & Regional Imperatives

- Social investment & development
- Contributing towards the development & regional integration of the African continent within the NEPAD framework

### 2. Preferential Procurement

- BEE support – 50% of all purchases

### 3. EE

- 61% PDI, Females 42%, differently abled 4%

## Promoting co-ordinated implementation of the accelerated and shared growth initiative

### 1. Sustainable Growth

- Revenue
- Profitability
- Cost & Overhead efficiency

### 2. Increasing market access opportunities for the export of South African goods & services

- Promoting macro economic goals & objectives
- Globalisation

### 1. Improving market relevance & recognition

- Increasing exports
- Operational best practice
- Accreditation

## Promoting employment creation

1. **Contributing towards employee development**
  - Staff development
2. **Contributing towards skills development for the country**
  - Skills & technology transfer

# CHALLENGES

## 1. Standards Development

- Broaden our stakeholder base
- Secure and maintain the interest and involvement of leaders of industry, government departments and significant consumer organizations

## 2. Conformity Assessment

- Expand services in important markets
- Extend services to small and medium sized organizations

## 3. Regulatory

- Finalization of new Regulatory Bill

## 4. Regional integration

- Capacity variances

S F B S



FBI



**AFBI STD**

