STRATEGIC PHASES (1) **YEAR 1992 SERVICE & ASSET** DECLINE STOP THE ROT YEAR 2006 STABILISE THE BUSINESS **CHANGE DIRECTION &** PROVIDE THE BASIS FOR YEAR 2009 RECOVERY TURNAROUND PHASE



Turnaround Phase: 2006 - 2009

Key Objectives of the Turnaround Strategy: 0 – 3 years

- Stabilise the Business
- Consolidation of key strategic and management functions
- Accelerate rolling stock refurbishment (upgrades)
- Arrest the decline in passenger numbers
- Significant improvements in services
- Develop a common vision & values for the organisation
- Improve safety for Customers









Turnaround Phase: 2006 - 2009 contd.

Key Strategic Activities

- 1580 'out of service' coaches to be Upgraded over 3 years
- Scale down GO Programme vis a vis the Upgrades
- Safety and Security Project
- Work on stakeholder and media opinion
- Integrate budgets and reduce duplications
- Enhance efficiency of Procurement
- Change Management









Strategic Operational Response

- Re-structure, group & focus the operational elements of the SARCC – Completed
- Benchmark Internal Best practise Completed
- Implement Customer Operational Standards Started
- Accelerate Rolling Stock GO & Upgrade Programme Started
- Change Management intervention Tender stage
- Systems integration Started
- Quality Management System 80% complete
- Fare recovery Benchmark and targets set









Strategic response

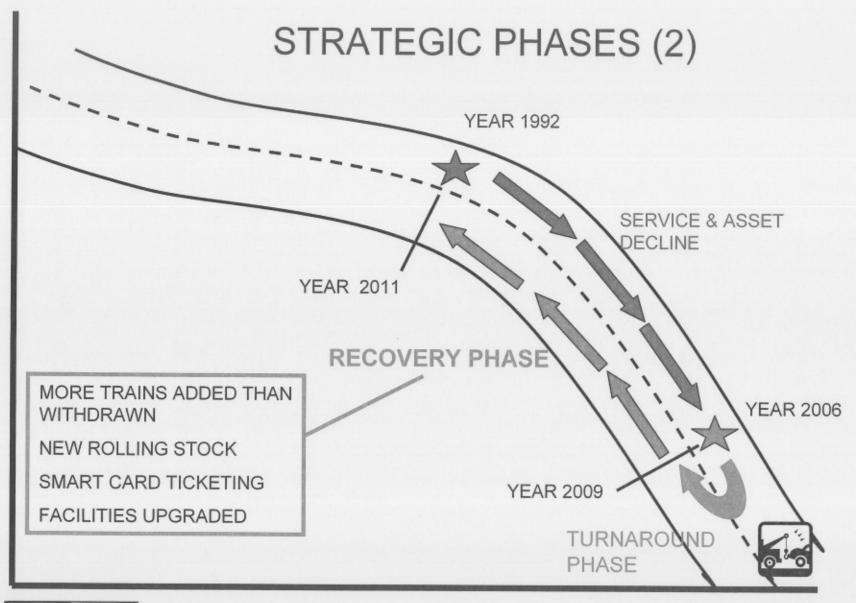














Recovery Phase: 2010 - 2013

- Key Objectives of the Recovery Phase
- Benefits of Investment in the Network
- Increased levels and quality of investment
- Recap from 2008/09 over a 10 15 period
- Grow share of Public Transport market
- Declining subsidy requirements per passenger km.
- Network Development and Slip Links to enhance operations
- Private Sector Involvement
- Formation of 'PAXCO'









STRATEGIC PHASES (3) **YEAR 1992** YEAR 2015 SERVICE & ASSET **GROWTH PHASE** DECLINE **YEAR 2011 RAIL PLAN 80% IMPLEMENTED** RECOVERY PHAS **NEW CORRIDORS OPENED YEAR 2006 NEW ROLLING STOCK** MARKET SHARE REACHES 20% YEAR 2009 POSITIVE PUBLIC PERCEPTION TURNAROUND PHASE

