

## UYF products & services

- *Skills Development & Training* - UYF training programmes have a bias towards preparing young people to access jobs and support to start and manage their enterprises. UYF is phasing out technical skills programmes and scaling up, programmes that link youth to opportunities:
  - *Graduate Development Programme & partnership related training;*
  - *Cooperatives Training;*
  - *Entrepreneurship Education;*
  - *Supplier Development Training;*

## UYF products & services (cont.)

- *National Youth Service Programme* – The youth service programme affords young people the opportunity to acquire skills whilst they serve their communities.
- *Job Opportunities Seekers Database (“Graduate Database”)* – Aimed at linking unemployed graduates to job opportunities.

## UYF products & services (cont.)

- *Youth Entrepreneurship – Business Development Support* - BDS is aimed at providing non financial business support to young entrepreneurs and enterprises. The interventions are as follows:
  - *Business Consulting Service (Business Development Support Voucher Programme);*
  - *Business Opportunity Support Service*
  - *Volunteer Mentorship*

## UYF products & services (cont.)

- *Youth Entrepreneurship – Enterprise Finance* – Provides access to finance by lending and investing in youth owned enterprises. The following finance options are available:
  - *Micro loans – up to R50 000*
  - *Small loans –R50 001 up to R500 000*
  - *Medium loans R500 001 to R5million*
  - *Business Consulting Service (Business Development Subsidy)*

## UYF products & services (cont.)

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- *Information and Counselling – UYF provides young people with information on*
  - *career development*
  - *employment*
  - *entrepreneurship*
  - *citizenship*
  - *health & wellbeing*



## Service Delivery Channels

- The UYF has developed the following delivery channels for its products and services through which young can access them.
  - *Youth Advisory Centres and Points – walk through centres*
  - *Internet Portal (youth portal)*
  - *Call centre (youth connect)*
  - *SA Youth Card*
  - *UYF Youth Magazine*
  - *Independent Service Provider Organisations (SPOs)*

## Service delivery channels (cont.)

Partnerships	UYF Operated YACs
<ul style="list-style-type: none"> <li>• Service providers, Municipalities, Multipurpose centres, private funders</li> <li>• Increase reach &amp; scale</li> <li>• Leverage funding</li> </ul>	<ul style="list-style-type: none"> <li>• Increased visibility as a result of direct service delivery</li> <li>• Effective &amp; integrated service delivery support methods and practices</li> <li>• Common business processes &amp; systems across YACs</li> <li>• Common customer care methods &amp; practices e.g. case management, customer relationship management, monitoring &amp; evaluation</li> </ul>

## Achievements over the past 5 years

### CONTACT, INFORMATION & COUNCELLING

- Youth Portal 4,914,277 hits
- Call Centre 189,622
- YAC Mobile – 110,731 Youth
- Youth Advisory Centre Beneficiaries - 396,073 Youth
- SAY Card/Members - 68,037 Youth



# Current YACs

Province	Number of YACs
Gauteng	2 YACs; 12 YAC Points
Free State	7 YAC points
Limpopo	2 YACs; 17 YAC points
Mpumalanga	8 YAC Points
Western Cape	2 YACs; 19 YAC Points
Eastern Cape	21 YAC Points
Northern Cape	1 YAC; 5 YAC Points
Kwa Zulu Natal	1 YAC; 9 YAC Points
North West	1 YAC; 8 YAC Points

## Achievements over the past 5 years (cont.)

### SKILLS DEVELOPMENT & TRAINING

- National Youth Service – 15,023 youth
- School to Work – 4,667 youth
- STW FETCs – 1,296 youth
- GDP & partnership related training– 650 youth
- Entrepreneurship Education – 30,629 youth
- Total = 52, 266 +-75 accessed exit opportunities
- Attrition rate = less than 5%
- Accreditation NQF level 2-4

## Achievements over the past 5 years (cont.)

### BDS VOUCHER PROGRAMME

Business Consulting Services	# of AAs	Total Beneficiaries	Jobs Created	Loans	Tenders
Eastern Cape	1	1767	3703	R 28,630,220	R 23,996,393
Free State	1	403	5	R 760,000	R 0
Gauteng	2	2308	7023	R 6,764,500	R 41,321,100
KwaZulu Natal	1	1731	2151	R 25,989,000	R 20,932,170
Limpopo	1	998	1741	R 66,226,000	R 8,025,000
Mpumalanga	2	601	49	R 626,093	R 1,700,474
Northern Cape	1	240	191	R 625,000	R 0
North West	1	253	0	R 0	R 0
Western Cape	1	1230	1690	R 45,489,000	R 5,600,000
<b>Subtotal (inception – 31.03.06)</b>	<b>11</b>	<b>9531</b>	<b>16553</b>	<b>R 175,109,813</b>	<b>R 101,575,137</b>
<b>1<sup>ST</sup> Quarter 2006 National Data</b>	<b>11</b>	<b>1,661</b>	<b>426</b>	<b>R1,700,000</b>	<b>R1,750,000</b>
<b>Total</b>	<b>11</b>	<b>11,192</b>	<b>16979</b>	<b>176,809,813</b>	<b>R103,3255,137</b>

## BUSINESS OPPORTUNITIES SUPPORT SERVICE

Company	Description of business opportunity	Performance
<b>Nestle</b>	Ice cream vending business for the benefit of 3000 young entrepreneurs.	102 young entrepreneurs in 4 provinces have been trained in business management and motorbike driver licenses
<b>MTN</b>	Retail opportunity for 100 young people through cell phone container businesses An M-Charge business opportunity for 20,000 young entrepreneurs is also being negotiated with MTN for the sale of airtime from cellphones.	20 young entrepreneurs have been assessed and selected.  Currently, 800 M-Charge vendors have been selected and trained.
<b>Massmart</b>	33 Hot Dog Franchises Retail (sausage roll vending) opportunity for young people.	12 clients have been financed by UYF for a total of R2 million and commenced their trading activities.
<b>Department of Public Works Roads and Transport</b>	Availing procurement opportunities to BOSS clients	35 Beneficiaries have been accessed procurement opportunities. They will be involved in Construction Industry Development Board (CIDB) level 1-6 opportunities
<b>NuMetro</b>	Availing retail opportunity to BOSS clients (rehabilitation of dilapidated Nu Metro Cinema in Hillbrow).	The structuring of the deal is being finalized by General Finance.

## Achievements over the past 5 years (cont.)

- **Graduates Database**
- To date 123,000 CVs have been registered on the Graduates Database. Since its implementation in 2005, over 700 young people have been placed in jobs.
- **BDS Mentorship and Incubation Services**
- These are relatively new services that are being implemented. No historical information is available for these services.



## Achievements over the past 5 years (cont.)

### ENTERPRISE FINANCE LOANS APPROVED, BENEFICIARIES AND JOBS CREATED BY PROVINCE

	MICRO FINANCE			SME FINANCE		
	# of Branches	Total Beneficiaries	Jobs Created	# of Branches	Total Beneficiaries	Jobs Created
Eastern Cape	2	3,554	4,220	2	17	352
Free State	1	478	557	2	7	188
Gauteng	1	210	500	3	56	1,214
KwaZulu Natal	0	0	0	2	44	861
Limpopo	1	2,968	3,710	1	3	52
Mpumalanga	1	419	613	1	2	54
Northern Cape	0	0	0	2	0	0
North West	0	0	0	1	0	0
Western Cape	2	335	778	3	26	558
<b>Sub Total (inception – 31.03.06)</b>	<b>8</b>	<b>7,964</b>	<b>10,378</b>	<b>17</b>	<b>155</b>	<b>3,279</b>
<b>National 1<sup>st</sup> Quarter 06</b>	<b>8</b>	<b>288</b>	<b>Not yet available</b>	<b>17</b>	<b>27</b>	<b>Not yet available</b>
<b>Total</b>	<b>8</b>	<b>8,252</b>	<b>10,378</b>	<b>17</b>	<b>182</b>	<b>3,279</b>

## Achievements over the past 5 years (cont.)

### ALLOCATIONS AND COMMITMENTS: UYF ON-LENDING CAPITAL (2003 - 2006)

	TOTAL	MICRO FINANCE	SME FINANCE
<b>Funding Allocated</b>	<b>R319,000,000</b> (inception – 31.03.06)	<b>R42,000,000</b> (inception – 31.03.06)	<b>R270,000,000</b> (inception – 31.03.06)
<input type="checkbox"/> Direct Lending	R80,000,000	R0	R80,000,000
<input type="checkbox"/> Lending via Partnerships	R232,000,000	R 42,000,000	R190,000,000
<b>Commitments</b>	<b>R261,201,033</b>	<b>R26,064,033</b>	<b>R235,137,000</b>
<input type="checkbox"/> Direct Lending	R45,137,000	R0	R45,137,000
<input type="checkbox"/> Lending via Partnerships	R216,064,033	R26,064,033	R190,000,000
<b>Uncommitted Funding</b>	<b>R57,798,967</b>	<b>R15,935,967</b>	<b>R34,863,000</b>
<input type="checkbox"/> Direct Lending	R34,863,000	R0	R34,863,000
<input type="checkbox"/> Lending via Partnerships	R15,935,967	R15,935,967	0
<input type="checkbox"/> National 1 <sup>st</sup> Qter 06	<b>R23,812,000</b>	<b>R22,000,000</b>	<b>R1,812,000</b>
<b>Grand total (inception – 30 June 06)</b>	<b>R342,812,000</b>	<b>R64,000,000</b>	<b>R406,812,000</b>

## Impact targets (2008-2010)

- Over the next three years, Umsobomvu Youth Fund will achieve the following impact:
  - 20.6 million interactions** represented by Internet Portal hits, calls to the Call Centre, visits to Youth Advisory Centres and the number of youth card holders. The interactions will enable young persons to access information on careers, jobs and entrepreneurship;

## Impact targets (2008-2010) cont.

- **212,500 young people** to acquire skills training with an estimated **75% (159,375)** expected to access sustainable livelihoods (jobs, self-employment) upon graduation;
- **84,000 young people** to serve in category 1 National Youth Service projects implemented by NGO's/CBO's, category 2 projects FET and HET Student Volunteers and category 3 projects for Volunteerism. **An additional 90,000 unemployed young people in category 1 NYS projects implemented by government departments;**

Impact targets (2008-2010) cont.

## Impact targets (2008-2010) cont.

- **212,500 young people** to acquire skills training with an estimated **75% (159,375)** expected to access sustainable livelihoods (jobs, self-employment) upon graduation;
- **84,000** young people to receive skills training;
- **345,200** young people to acquire skills training

Impact targets (2008-2010) cont.



## Impact targets (2008-2010) cont.

- **525,000 unemployed graduates** registered on the **Graduates Database** to secure 26,250 job opportunities;
- 1,290 women and youth-owned Small and Medium Enterprises and 43,871 micro-financed businesses accessing R533 million of funding from UYF and facilitating an additional **R390m** from private sector banks and development funding institutions.
- **72,378 jobs are to be created from the loans and investments;**

## Impact targets (2008-2010) cont.

- **R206.2 million of business and procurement opportunities accessed by 39,022 young entrepreneurs, and creating 58,527 sustainable jobs; and**
  - **60 youth owned business** established in incubators.
  - **Therefore, the total number of jobs that are envisaged to be created is about 360,795 and 71 222 businesses will be supported.**
  - 1'380 women and youth-owned small and Medium Enterprises
  - 252'000 unemployed graduates registered on the graduates

Impact targets (2008-2010) cont.

## **YAC Expansion Plans (07-09)**

- 6 Regional Offices
- 298 offices
- 32 Branch Outlets
- 260 Kiosks

